Dermot O’Doherty
InterTradeIreland

Delivering Balanced Regional Development Conference
23rd May 2008

Cross Border Development in an All Island Context
The Belfast Agreement, 1998

Six Cross-Border Bodies

InterTradeIreland

“A Body to exchange information and co-ordinate work on trade, business development and related matters, in areas where the two administrations specifically agree it would be in their mutual interest.”
InterTradeIreland 1998 - 2008

- Political  ➔  Economic
- Cross Border  ➔  All Island
- Trade  ➔  Competitiveness
The Partnerships and Networks Model – between jurisdictions

• Highlights Common Challenges
• Facilitates Common Policy Responses
• Maximises Market-Widening Effects
• Minimises Border Effects
BIIGC – Comprehensive Study
February 2006

• A review of areas for potential North-South economic cooperation was instituted involving InterTradeIreland in conjunction with
  – Department of Enterprise, Trade and Employment
  – Department of Enterprise, Trade and Investment (NI)
  – Department for Employment and Learning (NI)
  – Invest Northern Ireland
  – Enterprise Ireland
  – Science Foundation Ireland

• Provided major inputs to the work of the relevant departments and agencies North and South in determining the opportunities for collaboration and actions needed to maximise those opportunities
BIIGC - Areas of Focus

• Fiscal and Regulatory
• Infrastructure
• Skills, Education and Training
• Joint Promotional Activity
• Enterprise and Innovation
Spatial Strategies on the Island of Ireland
Development of a Framework for Collaborative Action
Framework For Collaboration

Spatial and strategic infrastructure planning to:

- Inform future investment programmes
- Maximise synergies between different aspects of investment programmes
- Underpin balanced regional competitiveness
- Reposition and re-image the island in general as a globally innovative and competitive location
InterTradeIreland 2008 - 2018

• All Island  →  Regional
• General  →  Sectoral
• Programmes  →  Catalyst
Future Focus

• Sustainability/Infrastructure/ Spatial Planning - *Waste Management*
• Cooperation - *Institutional & Firm-Level*
• Innovation - *Services/Logistics*
• Skills - *Firm-level*
• Small firms - *Micro*
• Regions - *Economic*
Cross Border BIC - Opportunities

• Accelerate & Enhance
  – Business Networking
  – New Product & Process Development

• Provide Leadership role in creating a truly Innovative Region

Currently Building Relationships with other Business & Innovation Centres
InterTradeIreland/Skillnets - North-South Learning Networks

- Digital Media
- SLM Manufacturing
- Wireless
- First Polymer
- Software
please visit our website

@ www.intertradeireland.com

or call us on

048 3083 4100 (from Ireland)